

Checklist for New Cars

1. Cars I want to test drive:

Manufacturer #1 _____

Manufacturer #2 _____

Manufacturer #3 _____

2. The car I want to buy:

Make _____

Model _____

Options _____

Color _____

Type _____

3. Down Payment:

Cash, if any \$ _____

Manufacturer's rebate, if any \$ _____

Value of trade, if any \$ _____

4. Trade (if any)

N.A.D.A. retail price \$ _____

Loan value \$ _____

Wholesale price \$ _____

5. Interest Rate

Bank Name	Person/Contact	Telephone	Rate of Interest
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____

Credit Union:

Manufacturer's lowest financing rate: _____

Rate of financing through dealer: _____

6. Price:

Selling price _____

Total price _____

7. Service Contract

5 years or 60,000 miles _____

7 years or 70,000 miles _____

Dealer's cost \$ _____

Major insurance company's cost \$ _____

Or other major company's

warranty's cost \$ _____